



SALES INTERN

FULL TIME PAID POSITION REPORT TO THE DIRECTOR OF SALES

The Sioux Falls Canaries are looking for talented, motivated, and personable individuals that are looking to gain knowledge and experience in the sports industry. These individuals will support the organization's key objectives which are to generate new sales leads, find creative solutions to generating ticket sales, and position the team in another season of success. This is a seasonal full-time position working only during the 2017 baseball season. The regular season runs May 18th through September 4th. Working hours will be 9am to 5pm and you will be required to work all 50 home games.

This internship will include the following:

- Working every Canaries home game (50 games)
- Duties include, but are not limited to:
 - Distribute Sponsor purchased tickets to the community
 - Make 50 to 60 cold calls per day
 - Meet team sales goals
 - Produce revenue from college organizations and student groups
 - Learn and understand all ticketing offers along with pricing

What we expect from you:

- You are an extension of the Canaries Front Office, and we expect you to represent the organization professionally
- Be committed to learn about the industry
- Commitment to give it your all
- HAVE FUN and enjoy your summer at the ball park!

Send your resume and a brief cover letter outlining your desire to intern with the Sioux Falls Canaries, along with what qualities you can offer the organization. We are accepting applications through **March 1st, 2017**. All applicants will receive acknowledgement of our receipt of their applications.

Sioux Falls Canaries Baseball
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