



SIOUX FALLS CANARIES BASEBALL **FULL-TIME SALES** **INTERNSHIP**

*FULL-TIME PAID POSITION
REPORT TO THE DIRECTOR OF SALES*

The Sioux Falls Canaries are looking for talented, motivated, and personable individuals wanting to gain knowledge and first-hand experience in the sports industry. These individuals will support the organization's key objectives, which are to generate new sales leads, find creative solutions to generating ticket sales, and position the team for another season of success. This is a seasonal, full-time position, taking place during the 2020 baseball season. The regular season runs middle of May through the end of August, and office hours will vary. You will be required to work all 50 home games.

This internship will include the following:

- Helping in a general capacity at all (50) home games
- Duties include, but are not limited to:
 - Distribute sponsor-purchased tickets to the community
 - Learn and understand all ticketing offers along with pricing
 - Making cold calls to potential ticket buyers
 - Hitting individual and team sales goals
 - Produce ticket sales from college organizations and student groups

What we expect from you:

- You are an extension of the Canaries Front Office, and we expect you to represent the organization in a professional manner
- Commitment to learn the industry
- A positive attitude and willingness to help where needed
- HAVE FUN and enjoy your summer at the ball park!

Send your resume and a brief cover letter outlining your desire to intern with the Sioux Falls Canaries, along with what qualities you can offer the organization. We are accepting applications through March 1st, 2020. All applicants will receive acknowledgement of their application submittal.

Sioux Falls Canaries Baseball
Attn: Duell Higbe
1001 N West Ave.
Sioux Falls, SD 57104
OR Email to duell@sfcarnaries.com