



# SIoux FALLS CANARIES BASEBALL

## SALES & BOX OFFICE INTERNSHIP

*FULL-TIME PAID POSITION*

The Sioux Falls Canaries are looking for talented, motivated, and personable individuals wanting to gain knowledge and first-hand experience in the sports industry. These individuals will support the organization's key objectives, which are to generate new sales leads, find creative solutions to generating ticket sales, and position the team for another season of success. This is a seasonal, full-time position, taking place during the 2023 baseball season. The regular season runs middle of May through the middle of September, and office hours will vary. There are 50 home games, plus any home games during playoffs.

This internship will include the following:

- Helping in a general capacity at home games (50 games)
- Duties include, but are not limited to:
  - Learn and understand all ticketing offers along with pricing
  - Making renewal and cold calls to potential ticket buyers
  - Hitting individual and team sales goals
  - Produce ticket sales from college organizations and student groups
  - Assist with box office needs
  - Working ticket window for home games
  - Connecting and assisting with groups during games

What we expect from you:

- You are an extension of the Canaries Front Office, and we expect you to represent the organization in a professional manner
- Commitment to learn the industry
- A positive attitude and willingness to help where needed
- HAVE FUN and enjoy your summer at the ballpark!

Send your resume and a brief cover letter outlining your desire to intern with the Sioux Falls Canaries, along with what qualities you can offer the organization. We are accepting applications through March 1<sup>st</sup>, 2023. All applicants will receive acknowledgement of their application submittal.

Sioux Falls Canaries Baseball  
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