



# SIoux FALLS CANARIES BASEBALL SALES & BOX OFFICE INTERNSHIP

## ***FULL-TIME PAID POSITION***

The Sioux Falls Canaries are looking for a talented, motivated, and personable individual wanting to gain knowledge and first-hand experience in the sports industry. This individual will support the organization's key objectives, which are to increase fan experience, provide exceptional guest service, and position the organization for another successful season. This is a seasonal full-time internship position working a minimum of 30 hours per week in the office including all special events, and all 50 home games between May 11, 2024 - September 2, 2024 plus playoffs.

### ***This internship will include the following:***

- Work regular business hours and Canaries home games
- Attend weekly meetings with Canaries staff

### ***Duties include, but are not limited to:***

- Learn and understand all ticketing offers along with pricing
- Make renewal and cold calls to potential ticket buyers
- Hit individual and team sales goals
- Produce ticket sales from Book of Business
- Assist with box office needs
- Work the ticket window for Canaries home games
- Connect and assist with groups during games

### ***What we expect from you:***

- Be professional
- Be on time
- Be committed
- HAVE FUN

Send your resume and a brief cover letter outlining your desire to intern with the Sioux Falls Canaries, along with what qualities you can offer the organization to [ali@sfcarnaries.com](mailto:ali@sfcarnaries.com). We are accepting applications through **March 15th, 2024**. All applicants will receive acknowledgement of their application submittal.